

Fund Update Pathfinder KiwiSaver Plan Balanced Fund

31 March 2021

Quarter ended 31 March 2021

This fund update was first made publicly available on 30th April 2021

What is the purpose of this update?

This document tells you how the **Pathfinder Balanced Fund** has performed and what fees were charged. The document will help you to compare the fund with other funds. Pathfinder Asset Management Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The Fund is an ethical portfolio with a higher exposure to growth assets and a lower exposure to income assets. This Fund's value is likely to fluctuate more than the Conservative Fund or Growth Fund.

| Total value of the fund | \$19,375,647.81 |
|---------------------------|----------------------------|
| NumberofInvestorsinFund | 560 |
| The date the fund started | 23 rd July 2019 |

What are the risks of investing?

Risk indicator for the Pathfinder Balanced Fund



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the last 5 years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this fund.

Also, see Note 1 for information on the risk indicator calculation.

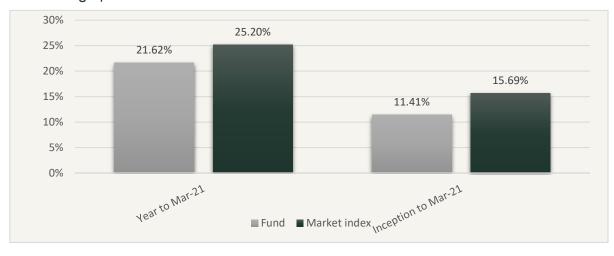
How has the fund performed?

| | Past Year ² |
|---|------------------------|
| Annual return | 04 / 00/ |
| (after deductions for charges and tax) | 21.62% |
| Annual return (after deductions for charges but before tax) | 20.9% |
| Market index annual return (reflects no deductions for charges and tax) | 25.20% |

The Market Index is a composite index made up of 10% Bloomberg NZBank Bill Index, 30% Bloomberg Barclays Global Aggregate Unhedged (USD) and 60% Morningstar Developed Markets Net Index (50% hedged to NZD).

Additional information about the index is available on the offer register at www.business.govt.nz/disclose (search Offers, using Offer OFR12681, Documents, Other Material Information).

Annual return graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 31 March 2021.

Important: this does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

What fees are investors charged?

Investors in the Pathfinder Balanced Fund are charged fund charges. In the year to 31 March 2021 these were:

| | % of net asset value |
|--|----------------------|
| Total fund charges* | 1.14% |
| Which are made up of: | |
| Total management and administration charges | 1.14% |
| Including: | |
| Manager basic fee | 1.10% |
| Other management and administration expenses (estimated) | 0.04% |
| Other Charges | |
| Administration and member fees | \$27 per investor |
| | per year |

^{*}All amounts exclude any applicable GST

Member fees are not applicable for members under 16 years old.

Individual action fees: There are no individual action fees.

Example of how this applies to an investor

Small differences in fees and charges can have a big impact on your investment over the long term.

Tara had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Tara received a return of \$2,095 (that is 20.95% of her initial \$10,000). Tara also paid \$27 in other charges. This gives Tara a total return after fees, charges, and tax of \$2,135 for the year.

What does the fund invest in?

This shows the type of assets that the fund invests in.

Actual investment mix 3



Target investment mix

| Cash and cashequivalents | 10% |
|----------------------------|-----|
| NZ Fixed Income | 10% |
| International Fixed Income | 15% |
| Australasian Equities | 15% |
| International Equities | 40% |
| Listed Property | 5% |
| Other Assets | 5% |

Top 10 investments

| | Name | Percentage of fund net assets | Туре | Country | Credit Rating |
|----|---|-------------------------------|------------------------------|---------|------------------|
| 1 | Cash at Bank - NZD - Interactive Brokers | 20.59% | Cash and cash equivalents | NZ | BBB+ |
| 2 | Westpac Term Deposit from 5.18% Cash and cash equivalents | | NZ | AA- | |
| 3 | CORT to 21/03/2026 | 3.89% | New Zealand fixed interest | NZ | Unrated |
| 4 | WLB ASSET II B | 2.23% | International fixed interest | US | Unrated |
| 5 | Westpac Term Deposit 12/01/2021 12/07/2021 | 2.09% | Cash and cash equivalents | NZ | AA- |
| 6 | MCYNZ 29/09/2026 | 2.07% | New Zealand fixed interest | NZ | Unrated |
| 7 | PWA - NZD - Cash at Call | 1.85% | Cash and cash equivalents | NZ | A+ |
| 8 | Microsoft Corporation | 1.64% | International equities | US | N/A |
| 9 | Westpac Term Deposit from 15/02/2021 to 15/02/2022 | | | NZ | AA- |
| 10 | BR Land Co (Bremner) 28 Feb 2022 | 1.54% | New Zealand fixed interest | NZ | Unrated |

The top 10 investments make up 42.64% of the fund. See Note 4 for important information on the "Cash at Bank".

Currency hedging: Changes in the value of the NZ dollar relative to other currencies can have a big impact on your investment over the long term. The target currency hedging level implemented in the fund is 75% (actual hedging level at 31 March 2021 was 57.96%) of the foreign currency exposure (this will change over time). Total unhedged foreign exposure is 13.67% of the net asset value at 31 March 2021 (this will change over time).

Key Personnel

| | Name | Current position | Time in current position | Previous position | Time in previous position |
|---|------------------|-------------------------------------|--------------------------------|---|---------------------------|
| 1 | John Berry | Chief Executive Officer | 12 years | Deutsche Bank - Consultant | 4 years, 9 months |
| 2 | Paul Brownsey | Chief Investment Officer | 12 years | Deutsche Bank - Director | 5 years |
| 3 | James Caughey | Portfolio Manager | 3 years, 7 months | Senior Research Analyst position - NZAM | 6 years |
| 4 | Nish Vyas | Private Wealth Advisor | 1 year, 2 months | Senior Private Banker - BNZ | 4 years |
| 5 | Kent Fraser | Chair of Investment Committee | 4 years, 6 months | | |

Further information

You can also obtain this information, the PDS for Pathfinder KiwiSaver Plan, and some additional information from the offer register at www.business.govt.nz/disclose.

Notes

- 1. Risk indicator: This risk indicator is not a guarantee of a fund's future performance. Marketindex returns as well as the fund's actual returns have been used to fill in the risk indicator because the risk indicator is calculated using returns data for the five-year period ending on 31 March 2021. Market index returns have therefore been used for the period from 1 April 2016 to 23 July 2019 when the fund was not in existence or available for investors, and actual fund returns have been used since then. As a result of those returns being used, the risk indicator may provide a less reliable indicator of the potential future volatility of the fund. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.
- 2. Past year return: Return after deduction of fund charge and tax is higher than return after deduction for fund charge but before fees. This is due to tax refund for losses on futures trading.
- 3. **Actual investment mix: Other** refers to the unlisted Australasian equities and unlisted property holdings in the Fund.
- 4. **Cash at bank:** Thefundusesforeign currency cash accounts at Interactive Broker to hedge foreign exchange risk. These currency cash account balances can be both positive and negative. If all cash positions are netted, the overall cash holding in NZD is 20.04% of the fund net assets.